## Message Text

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PAGE 01 NEW DE 07587 261331Z ACTION NEA-10

INFO OCT-01 ISO-00 COME-00 EB-07 NEAE-00 /018 W

-----261335Z 054968/50

P 261213Z MAY 77

FM AMEMBASSY NEW DELHI
TO SECSTATE WASHDC PRIORITY 3666
INFO AMCONSUL BOMBAY
AMCONSUL CALCUTTA
AMCONSUL MADRAS

LIMITED OFFICIAL USE NEW DELHI 7587

EO 11652: NA

TAGS: ETRD, BTRV, US, IN

SUBJ: WESTINGHOUSE GAS TURBINE BID

REF: STATE 121139

- 1. WE HAVE BEEN IN CONTACT WITH BHEL THROUGHOUT THE WEEK AND HAVE MADE THE POINTS OUTLINED IN REFTEL. SHARAN INFORMED US TODAY THAT THE DECISION ON BHEL RECOMMENDATION FOR MAHARASHTRA GAS TURBINE BUSINESS HAS BEEN DEFERRED UNTIL NEXT WEEK BECAUSE OF THE INABILITY OF THE CHAIRMAN OF THE STATE ELECTRICITY BOARD TO BE IN DELHI DUE TO PERSONAL REASONS.
- 2. SHARAN SUGGESTS THAT WESTINGHOUSE SHOULD GIVE BHEL ITS FORMAL POSITION ON THE SPLITTING OF THE ORDER BETWEEN KARNATAKA, ASSAM AND MAHARASHTRA. HE SAYS THAT THIS HAS BEEN DISCUSSED, BUT BHEL NEEDS A WRITTEN STATEMENT. HE WONDERS FOR INSTANCE, WHAT WESTINGHOUSE ATTITUDE WOULD BE IF IT OBTAINS THE ASSAM AND KARNATAKA BUSINESS ONLY. HE ALSO SAYS THAT SOME POINTS WERE RAISED REGARDING WESTINGHOUSE PROPOSALS FOR A TECHNICAL COLLABORATION FOR WHICH HE NEEDS LIMITED OFFICIAL USE

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SPECIFIC ANSWERS. HE SAYS THAT WESTINGHOUSE IS AWARE OF THESE POINTS. NOW THAT THE DECISION ON THE RECOMMENDATION HAS BEEN DEFERRED, THE COMPANY CAN REPLY FORMALLY.

3. BHEL MEETS TO MAKE ITS FORMAL RECOMMENDATION ON THE KARNATAKA TENDER ON MAY 28, SHARAN SAYS THAT ONLY

WESTINGHOUSE KWU, BBC AND AEG ARE IN THE RUNNING. THE UTE PROPOSAL WAS NOT ON THE SHORT LIST.

4. WE ARE CONVEYING THE ABOVE TO LOCAL WESTINGHOUSE REPRESENTATIVES TODAY. GOHEEN

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NNN

## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: PROPOSALS (BID), TURBINE COMPONENTS

Control Number: n/a

Copy: SINGLE Sent Date: 26-May-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977NEWDE07587
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ISecure: 1

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Litigation History:
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Subject: WESTINGHOUSE GAS TURBINE BID TAGS: ETRD, BTRA, BENC, US, IN, WESTINGHOUSE

To: STATE Type: TE

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